



The Cable Company,

J. G. CORLEY, Manager,
Richmond, - - - - - Virginia.



Get a Victor Talking Machine This Summer

The expenditure for a Victor Talking Machine, no matter what grade you buy, will afford more genuine satisfaction than you can obtain by expending the same amount of money in any other way. It affords for all time an immediate and appreciable means of amusement, coupled with the unusual benefits that is assured one by being able to hear, properly rendered, the musical works of the great masters through the greatest singers and musicians of this day.

Price of the Victor Talking Machine, \$10 up

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Victor Red Seal Records Include the Following World Famous Artists:

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ANTONIO SCOTTI, Baritone.
ZELIE DE LUSSAN, Soprano.
ADA CROSSLEY, Contralto.
JOHANNA GADSKI, Soprano.

ADELINA PATTI, Soprano.
Mme. SCHUMANN HEINK, Contralto.
Mme. NELLIE MELBA, Soprano.
GIUSEPPE CAMPANARI, Baritone.
FRANCESCO TAMAGNO, Tenor.
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Free Concerts, 10 to 12, noon, and 4 to 6 P. M., daily.

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What the Victor Does for Education

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THE VICTOR Places Opportunities Before You*

Speeches of Prominent Men and Women,
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Lines Rendered by Great Actors,
Comic Monologues, Dialogues, etc., etc.,

Coon Songs, Comic Songs,
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ANY OPERATIC MUSIC DESIRED.

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Full Scores of Great Operas,
Popular Music of All Kinds,

Reliable Dealers Can Make Money Selling Victor Talking Machines

If you have fair commercial credit, we are willing to trust you with a limited number of machines, records, etc., and will furnish free, necessary advertising matter, catalogs, booklets, circulars, etc., to enable you to get after business in the right way, and get it.

*If You Want a Victor Agency, write to The Cable Company,
Victor Department, Richmond, Virginia, for Information.*



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